



**FileMaker.**  
Work faster.  
Share more.

**FileMaker Price List - as of March 23<sup>rd</sup>, 2010**

All pricing are stated in Euros, excluding VAT  
Please visit [www.filemaker.com/be](http://www.filemaker.com/be) for other languages and products availability.  
For more information on products, pricing or volume licensing programs, please  
call the FileMaker Sales Line :02 451 00 50  
or [sales@smp-europe.com](mailto:sales@smp-europe.com)

**FileMaker Price List**

**Full Pack**

Product	Retail		Upgrade*		Education	
FileMaker Pro 11 Dutch	TY356N/A	349,00	TY357N/A	209,00	TY358N/A	209,00
FileMaker Pro 11 French	TY356F/A	349,00	TY357F/A	209,00	TY358F/A	209,00
FileMaker Pro 11 English	TY356Z/A	349,00	TY357Z/A	209,00	TY358Z/A	209,00
FileMaker Pro 11 Advanced Dutch	TY361N/A	499,00	TY362N/A	299,00	TY363N/A	299,00
FileMaker Pro 11 Advanced French	TY361F/A	499,00	TY362F/A	299,00	TY363F/A	299,00
FileMaker Pro 11 Advanced English	TY361Z/A	499,00	TY362Z/A	299,00	TY363Z/A	299,00
FileMaker Server 11 French	TY365F/A	999,00	TY366F/A	599,00	TY367F/A	599,00
FileMaker Server 11 English	TY365Z/A	999,00	TY366Z/A	599,00	TY367Z/A	599,00
FileMaker Server 11 Advanced French	TY369F/A	2849,00	TY370F/A	1709,00	TY371F/A	1709,00
FileMaker Server 11 Advanced English	TY369Z/A	2849,00	TY370Z/A	1709,00	TY371Z/A	1709,00

- FileMaker 11 is available in English and in French. The Dutch version will be available in April.
- The boxed versions of all the products above include software CD or DVD, software license and installation code.
- A downloadable version of these products is also available via the FileMaker online Store.

\* The FileMaker Pro 11 upgrade is available for FileMaker Pro 9 and Pro 10 users. FileMaker extends upgrade pricing to licensed users of FileMaker Pro 8 and Pro 8.5 products. This offer expires **Sept. 23, 2010**.  
The FileMaker Pro 11 Advanced upgrade is available for FileMaker Pro 9 Advanced, Pro 10 Advanced, Pro 9, Pro 10 and Pro 11 users. FileMaker extends upgrade pricing to licensed users of FileMaker Pro 8 Advanced, Pro 8.5 Advanced, Pro 8 and Pro 8.5 products. This offer expires **Sept. 23, 2010**.  
The FileMaker Server 11 upgrade is available for FileMaker Server 9, Server 10, FileMaker Server 9 Advanced and Server 10 Advanced. FileMaker extends upgrade pricing to licensed users of FileMaker Server 8, Server 8 Advanced and FileMaker Server 8 Option Pack. This offer expires **Sept. 23, 2010**.  
The FileMaker Server 11 Advanced upgrade is available for FileMaker Server 9 Advanced, Server 10 Advanced, and Server 11. FileMaker extends upgrade pricing to licensed users of FileMaker Server 8 Advanced and Server 8 AND FileMaker Server 8 Option Pack. This offer expires **Sept. 23, 2010**.

**VLA - Volume License Agreement (Electronic Software Download)**

Product	Retail		Upgrade*	
FileMaker Pro 11 5-24 units	TY320LL/A	330,00	TY342LL/A	198,00
FileMaker Pro 11 25-49 units	TY321LL/A	300,00	TY343LL/A	180,00
FileMaker Pro 11 50-99 units	TY322LL/A	270,00	TY344LL/A	162,00
FileMaker Pro 11 100-249 units	TY323LL/A	240,00	TY345LL/A	144,00
FileMaker Pro 11 250-499 units	TY324LL/A	219,00	TY346LL/A	131,00
FileMaker Pro 11 500-999 units	TY325LL/A	195,00	TY347LL/A	117,00
FileMaker Pro 11 1000-4999 units	TY326LL/A	168,00	TY348LL/A	101,00
FileMaker Pro 11 Advanced	TY308LL/A	450,00	TY307LL/A	270,00
FileMaker Pro 11 Advanced (trade-up)**	-	-	TY340LL/A	270,00
FileMaker Server 11	TY333LL/A	879,00	TY353LL/A	527,00
FileMaker Server 11 Advanced	TY335LL/A	2 499,00	TY354LL/A	1 499,00

- 1 year maintenance included. Maintenance entitles customers to all upgrades during maintenance period.
- All VLAs are supplied electronically: software, software license and license key for each software title. Price per unit.
- All units qualify for tier pricing, e.g. if a customer buys 13 upgrades and 12 retail, they receive both at the 25-49 tier price (13+12=25).
- FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced VLA products can only be purchased with/after a FileMaker Pro VLA purchase.
- Software CDs/DVDs should be ordered with initial purchase (prices in 'Media' table opposite).

\* The FileMaker Pro 11 upgrade is available for FileMaker Pro 9 and Pro 10 users. FileMaker extends upgrade pricing to licensed users of FileMaker Pro 8 and Pro 8.5 products. This offer expires **Sept. 23, 2010**.  
The FileMaker Pro 11 Advanced upgrade is available for FileMaker Pro 9 Advanced and Pro 10 Advanced. FileMaker extends upgrade pricing to licensed users of FileMaker Pro 8 Advanced and Pro 8.5 Advanced. This offer expires **Sept. 23, 2010**.  
The FileMaker Server 11 upgrade is available for FileMaker Server 9, Server 10, FileMaker Server 9 Advanced and 10 Advanced. FileMaker extends upgrade pricing to licensed users of FileMaker Server 8, Server 8 Advanced and FileMaker Server 8 Option Pack. This offer expires **Sept. 23, 2010**.  
The FileMaker Server 11 Advanced upgrade is available for FileMaker Server 9 Advanced, Server 10 Advanced, and Server 11. FileMaker extends upgrade pricing to licensed users of FileMaker Server 8 Advanced and Server 8 AND FileMaker Server 8 Option Pack. This offer expires **Sept. 23, 2010**.

\*\* Trade-up available for FileMaker Pro 9, Pro 10 and Pro 11 users. FileMaker extends trade-up pricing to licensed users of FileMaker Pro 8 and Pro 8.5 products. This offer expires **Sept. 23, 2010**.

## VLA - Volume License Agreement - Education (Electronic Software Download)

Products	Retail Education		Upgrade Education*	
FileMaker Pro 11 5-24 units	TY406LL/A	198,00	TY429LL/A	119,00
FileMaker Pro 11 25-49 units	TY407LL/A	180,00	TY430LL/A	108,00
FileMaker Pro 11 50-99 units	TY408LL/A	162,00	TY431LL/A	97,00
FileMaker Pro 11 100-249 units	TY409LL/A	144,00	TY432LL/A	86,00
FileMaker Pro 11 250-499 units	TY410LL/A	131,00	TY433LL/A	79,00
FileMaker Pro 11 500-999 units	TY411LL/A	117,00	TY434LL/A	70,00
FileMaker Pro 11 1000-4999 units	TY412LL/A	101,00	TY435LL/A	61,00
FileMaker Pro 11 Advanced	TY394LL/A	270,00	TY393LL/A	162,00
FileMaker Pro 11 Advanced (trade-up)**	-	-	TY392LL/A	162,00
FileMaker Server 11	TY420LL/A	527,00	TY419LL/A	316,00
FileMaker Server 11 Advanced	TY421LL/A	1 499,00	TY440LL/A	899,00

- 1 year maintenance included. Maintenance entitles customers to all upgrades during maintenance period.
- All VLAs are supplied electronically: software, electronic manual, software license and license key for each software title. Price per unit.
- All units qualify for tier pricing, e.g. if a customer buys 13 upgrades and 12 retail, they receive both at the 25-49 tier price (13+12=25).
- FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced VLA products can only be purchased with/after a FileMaker Pro VLA purchase.
- Software CDs/DVDs should be ordered with initial purchase (prices in 'Media' table opposite).

\* The FileMaker Pro 11 upgrade is available for FileMaker Pro 9 and Pro 10 users. FileMaker extends upgrade pricing to licensed users of FileMaker Pro 8 and Pro 8.5 products. This offer expires **Sept. 23, 2010**.

The FileMaker Pro 11 Advanced upgrade is available for FileMaker Pro 9 Advanced and Pro 10 Advanced. FileMaker extends upgrade pricing to licensed users of FileMaker Pro 8 Advanced and Pro 8.5 Advanced. This offer expires **Sept. 23, 2010**.

The FileMaker Server 11 upgrade is available for FileMaker Server 9, Server 10, FileMaker Server 9 Advanced and 10 Advanced. FileMaker extends upgrade pricing to licensed users of FileMaker Server 8, Server 8 Advanced and FileMaker Server 8 Option Pack. This offer expires **Sept. 23, 2010**.

The FileMaker Server 11 Advanced upgrade is available for FileMaker Server 9 Advanced, Server 10 Advanced, and Server 11. FileMaker extends upgrade pricing to licensed users of FileMaker Server 8 Advanced and Server 8 AND FileMaker Server 8 Option Pack. This offer expires **Sept. 23, 2010**.

\*\* Trade-up available for FileMaker Pro 9, Pro 10 and Pro 11 users. FileMaker extends trade-up pricing to licensed users of FileMaker Pro 8 and Pro 8.5 products. This offer expires Sept. 23, 2010.

## VLA Additional Seats (Electronic Software Download)

Existing VLA customers are able to purchase less than 5 additional seats (i.e. 1-4). New VLA customers must purchase a minimum of 5 seats.

Product	Retail		Upgrade*		Education		Upgrade Education*	
FileMaker Pro 11 1-4 units	TY319LL/A	349,00	TY341LL/A	209,00	TY405LL/A	209,00	TY428LL/A	125,00

- Additional seats are supplied electronically. Price per unit.

\* The FileMaker Pro 11 upgrade is available for FileMaker Pro 9 and Pro 10 users. FileMaker extends upgrade pricing to licensed users of FileMaker Pro 8 and Pro 8.5 products. This offer expires **Sept. 23, 2010**.

## Maintenance VLA - 1 year Maintenance (Electronic Software Download)

Product	1 year Type 1		1 year Type 2		1 year Educ Type 1		1 year Educ Type 2	
FileMaker Pro 11 1-4 units	TU687LL/A	70,00	TU679LL/A	140,00	TM035LL/A	42,00	TM051LL/A	84,00
FileMaker Pro 11 5-24 units	TU688LL/A	66,00	TU680LL/A	132,00	TM036LL/A	40,00	TM052LL/A	80,00
FileMaker Pro 11 25-49 units	TU689LL/A	60,00	TU681LL/A	120,00	TM037LL/A	36,00	TM053LL/A	72,00
FileMaker Pro 11 50-99 units	TU690LL/A	54,00	TU682LL/A	108,00	TM038LL/A	32,00	TM054LL/A	64,00
FileMaker Pro 11 100-249 units	TU691LL/A	48,00	TU683LL/A	96,00	TM039LL/A	29,00	TM055LL/A	58,00
FileMaker Pro 11 250-499 units	TU692LL/A	44,00	TU684LL/A	88,00	TM040LL/A	26,00	TM056LL/A	52,00
FileMaker Pro 11 500-999 units	TU693LL/A	39,00	TU685LL/A	78,00	TM041LL/A	23,00	TM057LL/A	46,00
FileMaker Pro 11 1000-4999 units	TU694LL/A	34,00	TU686LL/A	68,00	TM042LL/A	20,00	TM058LL/A	40,00
FileMaker Pro 11 Advanced	TU636LL/A	90,00	TU637LL/A	180,00	TN261LL/A	54,00	TN263LL/A	108,00
FileMaker Server 11	TU648LL/A	176,00	TU647LL/A	352,00	TN264LL/A	105,00	TN266LL/A	210,00
FileMaker Server 11 Advanced	TU640LL/A	500,00	TU639LL/A	1000,00	TN267LL/A	300,00	TN269LL/A	600,00

- All Maintenance are supplied electronically. Price per unit.
- Maintenance entitles customers to all upgrades during Maintenance period.
- Type 1: This programme indicates additional years of Maintenance for either new seat purchasers or renewals within current Maintenance period.
- Type 2: This programme is for customers whose Maintenance has expired or those not on a Maintenance agreement (only for current product version and not available on or after announcement of a new version).

## Maintenance VLA - 2 years Maintenance (Electronic Software Download)

Product	2 years Type 1		2 years Type 1 Educ	
FileMaker Pro 11 1-4 units	TU596LL/A	126,00	TM043LL/A	76,00
FileMaker Pro 11 5-24 units	TU597LL/A	119,00	TM044LL/A	72,00
FileMaker Pro 11 25-49 units	TU598LL/A	108,00	TM045LL/A	65,00
FileMaker Pro 11 50-99 units	TU599LL/A	97,00	TM046LL/A	58,00
FileMaker Pro 11 100-249 units	TU600LL/A	86,00	TM047LL/A	52,00
FileMaker Pro 11 250-499 units	TU601LL/A	79,00	TM048LL/A	47,00
FileMaker Pro 11 500-999 units	TU634LL/A	70,00	TM049LL/A	41,00
FileMaker Pro 11 1000-4999 units	TU635LL/A	61,00	TM050LL/A	36,00
FileMaker Pro 11 Advanced	TU638LL/A	162,00	TN262LL/A	97,00
FileMaker Server 11	TU649LL/A	317,00	TN265LL/A	189,00
FileMaker Server 11 Advanced	TU641LL/A	900,00	TN268LL/A	540,00

- All Maintenance are supplied electronically. Price per unit.
- Maintenance entitles customers to all upgrades during Maintenance period.
- Type 1: This programme indicates additional years of Maintenance for either new seat purchasers or renewals within current Maintenance period.

## AVLA - Annual Volume License Agreement (Electronic Software Download)

Product	Retail		Retail Education	
FileMaker Pro 11 5-24 units	TY310LL/A	110,00	TY396LL/A	66,00
FileMaker Pro 11 25-49 units	TY311LL/A	100,00	TY397LL/A	60,00
FileMaker Pro 11 50-99 units	TY312LL/A	90,00	TY398LL/A	54,00
FileMaker Pro 11 100-249 units	TY313LL/A	80,00	TY399LL/A	48,00
FileMaker Pro 11 250-499 units	TY314LL/A	73,00	TY400LL/A	44,00
FileMaker Pro 11 500-999 units	TY315LL/A	65,00	TY401LL/A	39,00
FileMaker Pro 11 1000-4999 units	TY316LL/A	56,00	TY402LL/A	34,00
FileMaker Pro 11 Advanced	TY306LL/A	150,00	TY391LL/A	90,00
FileMaker Server 11	TY332LL/A	293,00	TY418LL/A	176,00
FileMaker Server 11 Advanced	TY331LL/A	833,00	TY417LL/A	500,00

- All AVLAs are supplied electronically: software, software license and license key for each software title. Price per unit.
- All units qualify for tier pricing.
- AVLA is aimed at any organization that may be interested in the VLA but likes the added feature of paying an annual usage fee instead of purchasing outright.
- FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced AVLA products can only be purchased with/after a FileMaker Pro AVLA purchase.
- Software CDs/DVDs should be ordered with initial purchase (prices in 'Media' table opposite)

## AVLA Additional Seats (Electronic Software Download)

Existing AVLA customers are able to purchase less than 5 additional seats (i.e. 1-4). New AVLA customers must purchase a minimum of 5 seats.

Product	Retail		Retail Education	
FileMaker Pro 11 1-4 units	TY309LL/A	116,00	TY395LL/A	70,00

- Additional seats are supplied electronically. Price per unit.

## SLA - Site License Agreement (Electronic Software Download)

Product	Retail		Retail Education	
FileMaker 11 SLA 25-49 units	TY296LL/A	270,00	TY381LL/A	162,00
FileMaker 11 SLA 50-99 units	TY297LL/A	203,00	TY382LL/A	122,00
FileMaker 11 SLA 100-249 units	TY298LL/A	180,00	TY383LL/A	108,00
FileMaker 11 SLA 250-499 units	TY299LL/A	164,00	TY384LL/A	98,00
FileMaker 11 SLA 500-999 units	TY300LL/A	146,00	TY385LL/A	88,00
FileMaker 11 SLA 1000-4999 units	TY301LL/A	126,00	TY386LL/A	76,00

- All SLAs are supplied electronically. Price per unit.
- The FileMaker Site License Agreement is for a whole company, a group of companies, a university or even a whole county of schools.
- A Site License must be purchased for 100% of the total number of computers or employees in a company (whichever is the lower).
- The customer receives unlimited deployment of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced.
- 1 year maintenance included
- Software CDs/DVDs should be purchased with the initial site license (prices in 'Media' table below)
- Current employees (part-time included) and valid contractors are also licensed for home/external use of FileMaker Pro only.
- Additional years of Maintenance can be added with the original order or at any time before the Maintenance expiration date.

## SLA - Site License Agreement - 1 year Maintenance (Electronic Software Download)

Product	1 year Type 1		1 year Type 2		1 year Educ Type 1		1 year Educ Type 2	
FileMaker 11 SLA 25-49 units	TW565LL/A	54,00	TW567LL/A	108,00	TW569LL/A	32,00	TW571LL/A	64,00
FileMaker 11 SLA 50-99 units	TU655LL/A	41,00	TU650LL/A	82,00	TJ059LL/A	24,00	TJ053LL/A	48,00
FileMaker 11 SLA 100-249 units	TU656LL/A	36,00	TU651LL/A	72,00	TJ058LL/A	22,00	TJ052LL/A	44,00
FileMaker 11 SLA 250-499 units	TU657LL/A	33,00	TU652LL/A	66,00	TJ057LL/A	20,00	TJ051LL/A	40,00
FileMaker 11 SLA 500-999 units	TU658LL/A	29,00	TU653LL/A	58,00	TJ056LL/A	18,00	TJ050LL/A	36,00
FileMaker 11 SLA 1000-4999 units	TU659LL/A	25,00	TU654LL/A	50,00	TJ054LL/A	15,00	TJ049LL/A	30,00

- All Maintenance are supplied electronically. Maintenance entitles customers to all upgrades during Maintenance period. Price per unit.
- Type 1 : This programme indicates additional years of Maintenance for either new seat purchasers or renewals within current Maintenance period.
- Type 2 : This programme is for customers whose Maintenance has expired or those not on a Maintenance agreement (only for current product version and not available on or after announcement of a new version).

## SLA - Site License Agreement - 2 years Maintenance (Electronic Software Download)

Product	2 years Type 1		2 years Educ Type 1	
FileMaker 11 SLA 25-49 units	TW566LL/A	97,00	TW570LL/A	58,00
FileMaker 11 SLA 50-99 units	TU660LL/A	74,00	TJ073LL/A	43,00
FileMaker 11 SLA 100-249 units	TU661LL/A	65,00	TJ070LL/A	40,00
FileMaker 11 SLA 250-499 units	TU728LL/A	59,00	TJ062LL/A	36,00
FileMaker 11 SLA 500-999 units	TU662LL/A	52,00	TJ061LL/A	32,00
FileMaker 11 SLA 1000-4999 units	TU663LL/A	45,00	TJ060LL/A	27,00

- All Maintenance are supplied electronically. Maintenance entitles customers to all upgrades during Maintenance period. Price per unit.
- Type 1 : This programme indicates additional years of Maintenance for either new seat purchasers or renewals within current Maintenance period.

## ASLA - Annual Site License Agreement (Electronic Software Download)

Product	Retail		Retail Education	
FileMaker 11 25-49 unités	TY289LL/A	90,00	TY374LL/A	54,00
FileMaker 11 50-99 unités	TY290LL/A	68,00	TY375LL/A	41,00
FileMaker 11 100-249 unités	TY291LL/A	60,00	TY376LL/A	36,00
FileMaker 11 250-499 unités	TY292LL/A	55,00	TY377LL/A	33,00
FileMaker 11 500-999 unités	TY293LL/A	49,00	TY378LL/A	29,00
FileMaker 11 1000-4999 unités	TY294LL/A	42,00	TY379LL/A	25,00

- All ASLAs are supplied electronically. Price per unit.
- The FileMaker Annual Site License Agreement is for a whole company, a group of companies, a university or even a whole county of schools.
- An Annual Site License must be purchased for 100% of the total number of computers or employees in a company (whichever is lower).
- ASLA is aimed at any organization that may be interested in the SLA but likes the added feature of paying an annual usage fee instead of purchasing outright.
- The customer receives unlimited deployment of FileMaker Pro, FileMaker Pro Advanced, FileMaker Server and FileMaker Server Advanced during 1 year.
- The customer also receives 12 months Maintenance on all products.
- Software CDs/DVDs should be purchased with the initial site license (prices in 'Media' table below)
- Current employees (part-time included) and valid contractors are also licensed for home/external use of FileMaker Pro only.

## Media

Product	CD/DVD	
FileMaker Pro 11 (DVD)	TT366LL/A	20,00
FileMaker Pro 11 Advanced (DVD)	TT390LL/A	20,00
FileMaker Server 11 / Server 10 Advanced (CD)	TT452LL/A	20,00

- Can only be purchased as part of VLA, SLA, AVLA, ASLA or Maintenance.

### **How does the Site License Agreement (SLA) work?**

The customer must purchase for 100% of their total number of staff or computers, whichever is lower. The numbers declared will be checked, e.g. a customer who wishes to 'site license' four of their five branches can not take out one large Site License Agreement. They have to take out four smaller Site License Agreements (SLAs). Therefore, it may be more cost effective to license all five sites in this instance – contact our Sales Team.

### **How does the SLA work? (For Education)**

Education Site License Agreements Tiers are determined by the total number of faculty staff (this must be covered for 100%).

### **Maintenance renewal**

If a customer chooses not to renew their Maintenance then the Site License Agreement will change and become limited to a fixed number of copies of the software, such that the total number of copies of FileMaker Pro, Pro Advanced and Server do not exceed the initial number of seats.

### **Growth tolerance**

Customers will receive 10% growth tolerance allowing them to grow qualifying units, without constant expense, within the year. Once surpassed, the obligation is on the customer to report the new units on which they will pay the original unit price and this must be done on or prior to renewal of the agreement.

***Please check out the current FileMaker special offers and promotions at:***

***<http://www.filemaker.com/nl/purchase/promos.html> (Dutch)***

***<http://www.filemaker.fr/purchase/store/promos.html> (French)***